

Used Rental Cars – One of the Best Values on the Road

What if you could find a used car that you knew had been well maintained the first year of its life – regular oil changes, brakes and other parts inspected often? What if that year-old car also came with an additional warranty and a 7-day repurchase agreement?

Actually, this scenario requires no imagination. Today's used car buyer has access to literally tens of thousands of these types of late-model, high-quality certified used cars via car rental companies.

Used rental cars often are some of the best buys in the used car market. These vehicles, while driven by multiple motorists, receive much more care than the average consumer-owned vehicle. While many used car buyers understand the advantages of a used vehicle over a new car (especially the depreciation tied to new vehicles), they may not consider the benefits of purchasing a used rental car. In 2003, 1.7 million rental cars were sold in the United States. Many were passed directly to auctions and onto used car dealerships. However, tens of thousands were selected by rental companies for their own resale businesses. These vehicles represent the "cream of the crop."

For instance, most of the vehicles on Enterprise Car Sales lots are chosen from Enterprise Rent-A-Car's fleet of more than 700,000 rental and lease vehicles. This presents a great opportunity for used car buyers to buy a quality used rental car – and all the advantages that come with the purchase.

Each Enterprise vehicle passes a 109-point inspection by an independent ASE-Certified technician. In addition, the certification is backed by a 12-month/12,000-mile limited powertrain warranty², and 7-day repurchase agreement³.

Meet Enterprise Car Sales

Enterprise Car Sales is the retail division of Enterprise Rent-A-Car, the largest rental car company in North America, and is committed to bringing a new level of professionalism and an unparalleled level of customer service to used car sales.

- 40+ years in business
- 120 makes and models of used cars, trucks, vans and SUVs
- 170+ locations across the U.S.
- 9 out of 10 customers **completely** satisfied⁵

All Enterprise cars, trucks, vans and SUVs are priced below Kelley Blue Book[®] suggested retail value¹ and are backed by our exclusive Perfect Used Car Package[®]:

- 12 /12 Limited Powertrain Warranty²
- 7-Day Repurchase Agreement³
- 1-year Roadside Assistance⁴
- Trade-Ins Welcomed
- Financing Assistance



Search for used cars online, our nationwide inventory is updated daily.
Shop at www.enterprisecarsales.com or call 1 888 car sales (1-888-227-7253)

Consider the Benefits Used Rental Cars Offer for Purchase:

- Late models: The typical used rental car for sale at Enterprise Car Sales is one to two years old. This creates a selection of vehicles that are contemporary, stylish, and sought after.
- One owner: If offered a vehicle owned by an auto expert committed to vehicle maintenance and care, the average used car buyer might be tempted to sign sight unseen. Enterprise Car Sales rental cars offer this opportunity. Cars are their business; their livelihood depends on keeping their vehicles expertly maintained.
- Low mileage: A rental vehicle often has less than 30,000 miles when it is put up for sale.
- Reasonable prices: All vehicles sold by Enterprise Car Sales are priced below Kelley Blue Book[®] suggested retail value¹, and with Enterprise's no-haggle policy, buyers get this price without the pressure of bargaining.

Find a Used Rental Car Today:

Used rental cars provide a tremendous value option for today's used car buyer. Make a smart move for the next addition to your garage and check out the certified used cars available at Enterprise Car Sales.

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²Limited warranty begins on vehicle purchase date and extends for 12 months or 12,000 miles, whichever comes first. Restrictions apply. For details, see an Enterprise Car Sales manager.

³ For seven days or 1,000 miles from the purchase date, whichever comes first, the vehicle may be returned minus a \$200 documentation and cleansing fee. Restrictions apply. For details, see an Enterprise Car Sales manager.

⁴ Enterprise 12-month Unlimited Mileage Roadside Assistance Package is provided by the American Automobile Association (AAA) and its affiliate clubs in the United States and Canada.

⁵ Customer satisfaction data based on survey of Enterprise Car Sales customers.

⁶ Price does not include tax, title, tags, document processing fees of \$149 or less as required by state law, governmental fees, any emissions testing charges, and any finance charges (if applicable).

The Perfect Used Car Package and Haggle-Free Buying and Worry-Free Ownership are service marks of the Enterprise Rent-A-Car Company.

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