

## Used Car Comparison Worksheet

When you want to buy a used car, there are many choices; keeping track of each can be difficult. We've designed the Used Car Comparison Worksheet to help you manage all the vehicles you are researching. Our Used Car Comparison Worksheet will ensure that you ask the right questions about each used car you are comparing. Print it out and keep it handy. It will be one of the most useful tools to help you choose your next used car.

	Used Car #1	Used Car #2	Used Car #3	Used Car #4	Used Car #5
<b>Vehicle Description</b> (example: Toyota Camry, Bob's car from work)					
<b>Price</b>	\$	\$	\$	\$	\$
<b>Used Car Retail Value</b>  Did you know? Used cars from Enterprise Car Sales are below their NADA or Kelley Blue Book Used Car Suggested Retail Value™**. (more details at end of document)	Kelley Blue Book:  NADA :	Kelley Blue Book:  NADA :	Kelley Blue Book:  NADA :	Kelley Blue Book:  NADA :	Kelley Blue Book:  NADA :
<b>Mileage</b>  Tip: Most owners drive approximately 12,000 miles per year.					
<b>Vehicle Color</b>	Exterior: _____  Interior: _____	Exterior: _____  Interior: _____	Exterior: _____  Interior: _____	Exterior: _____  Interior: _____	Exterior: _____  Interior: _____
<b>Used Car Dealer / Owner Contact information</b>  Did you know? Enterprise Car Sales has more than 160 locations nationwide, with thousands of vehicles and an inventory updated daily.					
<b>Total previous owners:</b>					
<b>Reason for Selling:</b>					

	Used Car #1	Used Car #2	Used Car #3	Used Car #4	Used Car #5
<b>Is the vehicle certified?</b>  Did you know? Enterprise Car Sales only sells certified used cars. Each and every used car is inspected by an independent ASE certified technician.	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
<b>Warranty Price</b>  Tip: Each used car from Enterprise includes a Powertrain warranty.* (more details at end of document)	<input type="checkbox"/> Included <input type="checkbox"/> Available Price: _____ <input type="checkbox"/> Not Available	<input type="checkbox"/> Included <input type="checkbox"/> Available Price: _____ <input type="checkbox"/> Not Available	<input type="checkbox"/> Included <input type="checkbox"/> Available Price: _____ <input type="checkbox"/> Not Available	<input type="checkbox"/> Included <input type="checkbox"/> Available Price: _____ <input type="checkbox"/> Not Available	<input type="checkbox"/> Included <input type="checkbox"/> Available Price: _____ <input type="checkbox"/> Not Available
<b>Buy-Back Agreement</b>  Did you know? Enterprise Car Sales offers a 7-day Repurchase Agreement on all vehicles.* (more details at end of document)	<input type="checkbox"/> Included <input type="checkbox"/> Not Available  Comments:	<input type="checkbox"/> Included <input type="checkbox"/> Not Available  Comments:	<input type="checkbox"/> Included <input type="checkbox"/> Not Available  Comments:	<input type="checkbox"/> Included <input type="checkbox"/> Not Available  Comments:	<input type="checkbox"/> Included <input type="checkbox"/> Not Available  Comments:
<b>Miles per Gallon</b>	_____ City _____ Highway	_____ City _____ Highway	_____ City _____ Highway	_____ City _____ Highway	_____ City _____ Highway
<b>Engine</b>	<input type="checkbox"/> 4 Cylinder <input type="checkbox"/> V6 <input type="checkbox"/> V8 <input type="checkbox"/> Other: _____	<input type="checkbox"/> 4 Cylinder <input type="checkbox"/> V6 <input type="checkbox"/> V8 <input type="checkbox"/> Other: _____	<input type="checkbox"/> 4 Cylinder <input type="checkbox"/> V6 <input type="checkbox"/> V8 <input type="checkbox"/> Other: _____	<input type="checkbox"/> 4 Cylinder <input type="checkbox"/> V6 <input type="checkbox"/> V8 <input type="checkbox"/> Other: _____	<input type="checkbox"/> 4 Cylinder <input type="checkbox"/> V6 <input type="checkbox"/> V8 <input type="checkbox"/> Other: _____
<b>Transmission</b>	<input type="checkbox"/> Automatic <input type="checkbox"/> Manual	<input type="checkbox"/> Automatic <input type="checkbox"/> Manual	<input type="checkbox"/> Automatic <input type="checkbox"/> Manual	<input type="checkbox"/> Automatic <input type="checkbox"/> Manual	<input type="checkbox"/> Automatic <input type="checkbox"/> Manual
<b>Drive Type</b>	<input type="checkbox"/> Front Wheel <input type="checkbox"/> Rear Wheel <input type="checkbox"/> 4-Wheel	<input type="checkbox"/> Front Wheel <input type="checkbox"/> Rear Wheel <input type="checkbox"/> 4-Wheel	<input type="checkbox"/> Front Wheel <input type="checkbox"/> Rear Wheel <input type="checkbox"/> 4-Wheel	<input type="checkbox"/> Front Wheel <input type="checkbox"/> Rear Wheel <input type="checkbox"/> 4-Wheel	<input type="checkbox"/> Front Wheel <input type="checkbox"/> Rear Wheel <input type="checkbox"/> 4-Wheel
<b>CARFAX Report Results</b>  Did you know? Enterprise Car Sales will print a CARFAX report on the vehicle you are interested in for free.	VIN # (Need to run CARFAX)  _____  <input type="checkbox"/> Excellent <input type="checkbox"/> Fair <input type="checkbox"/> Poor	VIN # (Need to run CARFAX)  _____  <input type="checkbox"/> Excellent <input type="checkbox"/> Fair <input type="checkbox"/> Poor	VIN # (Need to run CARFAX)  _____  <input type="checkbox"/> Excellent <input type="checkbox"/> Fair <input type="checkbox"/> Poor	VIN # (Need to run CARFAX)  _____  <input type="checkbox"/> Excellent <input type="checkbox"/> Fair <input type="checkbox"/> Poor	VIN # (Need to run CARFAX)  _____  <input type="checkbox"/> Excellent <input type="checkbox"/> Fair <input type="checkbox"/> Poor

	Used Car #1	Used Car #2	Used Car #3	Used Car #4	Used Car #5
<p><b>Interior Condition</b></p> <p>Tip: Take a moment to notice if there are unpleasant odors. Many odors do not go away.</p>	<input type="checkbox"/> Excellent <input type="checkbox"/> Fair <input type="checkbox"/> Poor  Additional Comments:	<input type="checkbox"/> Excellent <input type="checkbox"/> Fair <input type="checkbox"/> Poor  Additional Comments:	<input type="checkbox"/> Excellent <input type="checkbox"/> Fair <input type="checkbox"/> Poor  Additional Comments:	<input type="checkbox"/> Excellent <input type="checkbox"/> Fair <input type="checkbox"/> Poor  Additional Comments:	<input type="checkbox"/> Excellent <input type="checkbox"/> Fair <input type="checkbox"/> Poor  Additional Comments:
<p><b>Body Condition</b></p> <p>Tip: Stand at the end of the vehicle and look down the length of the car to see if it has been in an accident.</p>	<input type="checkbox"/> Excellent <input type="checkbox"/> Fair <input type="checkbox"/> Poor  <input type="checkbox"/> Dents / Hail Damage <input type="checkbox"/> Rust <input type="checkbox"/> Chipped Paint <input type="checkbox"/> Faded paint <input type="checkbox"/> Scratches/Chipped Paint  Additional comments:	<input type="checkbox"/> Excellent <input type="checkbox"/> Fair <input type="checkbox"/> Poor  <input type="checkbox"/> Dents / Hail Damage <input type="checkbox"/> Rust <input type="checkbox"/> Chipped Paint <input type="checkbox"/> Faded paint <input type="checkbox"/> Scratches/Chipped Paint  Additional comments:	<input type="checkbox"/> Excellent <input type="checkbox"/> Fair <input type="checkbox"/> Poor  <input type="checkbox"/> Dents / Hail Damage <input type="checkbox"/> Rust <input type="checkbox"/> Chipped Paint <input type="checkbox"/> Faded paint <input type="checkbox"/> Scratches/Chipped Paint  Additional comments:	<input type="checkbox"/> Excellent <input type="checkbox"/> Fair <input type="checkbox"/> Poor  <input type="checkbox"/> Dents / Hail Damage <input type="checkbox"/> Rust <input type="checkbox"/> Chipped Paint <input type="checkbox"/> Faded paint <input type="checkbox"/> Scratches/Chipped Paint  Additional comments:	<input type="checkbox"/> Excellent <input type="checkbox"/> Fair <input type="checkbox"/> Poor  <input type="checkbox"/> Dents / Hail Damage <input type="checkbox"/> Rust <input type="checkbox"/> Chipped Paint <input type="checkbox"/> Faded paint <input type="checkbox"/> Scratches/Chipped Paint  Additional comments:
<p><b>Options</b></p>	<input type="checkbox"/> Sunroof <input type="checkbox"/> CD Player <input type="checkbox"/> Air Conditioning <input type="checkbox"/> Upscale speakers <input type="checkbox"/> Cruise control <input type="checkbox"/> Leather Seats  <input type="checkbox"/> _____ <input type="checkbox"/> _____ <input type="checkbox"/> _____	<input type="checkbox"/> Sunroof <input type="checkbox"/> CD Player <input type="checkbox"/> Air Conditioning <input type="checkbox"/> Upscale speakers <input type="checkbox"/> Cruise control <input type="checkbox"/> Leather Seats  <input type="checkbox"/> _____ <input type="checkbox"/> _____ <input type="checkbox"/> _____	<input type="checkbox"/> Sunroof <input type="checkbox"/> CD Player <input type="checkbox"/> Air Conditioning <input type="checkbox"/> Upscale speakers <input type="checkbox"/> Cruise control <input type="checkbox"/> Leather Seats  <input type="checkbox"/> _____ <input type="checkbox"/> _____ <input type="checkbox"/> _____	<input type="checkbox"/> Sunroof <input type="checkbox"/> CD Player <input type="checkbox"/> Air Conditioning <input type="checkbox"/> Upscale speakers <input type="checkbox"/> Cruise control <input type="checkbox"/> Leather Seats  <input type="checkbox"/> _____ <input type="checkbox"/> _____ <input type="checkbox"/> _____	<input type="checkbox"/> Sunroof <input type="checkbox"/> CD Player <input type="checkbox"/> Air Conditioning <input type="checkbox"/> Upscale speakers <input type="checkbox"/> Cruise control <input type="checkbox"/> Leather Seats  <input type="checkbox"/> _____ <input type="checkbox"/> _____ <input type="checkbox"/> _____
<p><b>Test Drive Comments:</b></p> <p>Did you know?            There is a lot to consider when taking a test drive. Check out our used car Test Drive Tip-sheet at:  <a href="http://www.enterprise.com/usedcars/testdrivetips.pdf">www.enterprise.com/usedcars/testdrivetips.pdf</a></p>					

Notes/Comments:					
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**About Enterprise Car Sales**

*Enterprise Car Sales is a division of Enterprise Rent-A-Car, North America's largest rental car company. Headquartered in St. Louis, Enterprise Car Sales was founded in 1962 with the goal of bringing a new level of professionalism to used car sales. Enterprise Car Sales offers 120 different makes and models, an unparalleled level of customer service, and the "perfect used car package." This package includes a 12-month/12,000-mile limited warranty, 109-point inspection performed by an independent ASE Certified technician, no-haggle one-price system with used car prices below NADA or Kelley Blue Book Used Car Suggested Retail Values\*\*, road side assistance, and a seven-day repurchase agreement\*. With more than 160 used car dealers nationwide and thousands of used cars online, Enterprise Car Sales will find the right used car for you.*

\* 7-Day Repurchase Agreement and Limited Powertrain Warranty are subject to certain restrictions. For details, visit your nearest location or call 1-888-carsales (1-888-227-7253).

\*\* NADA and Kelley Blue Book Disclaimer:

Enterprise vehicles are priced below NADA or Kelley Blue Book™ suggested retail values (www.kbb.com, Blue Book Used Car Retail Value in local market). Kelley Blue Book suggested retail values vary by region. State law prohibits Enterprise from advertising price comparisons to NADA or Kelley Blue Book retail values in the states of Wisconsin and Texas. NADA and Kelley Blue Book prices are reference values and may not reflect actual prices in the market. Illinois and Indiana residents - The value of used vehicles varies with mileage, usage and condition. Blue Book Values should be considered as estimates only. The value of used vehicles varies with mileage, usage and condition. Book values should be considered estimates only.

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